

Quick guide to quoting with TSA

TSA acts as a group risk “wholesaler” or aggregator, giving intermediaries access to four leading group risk insurers (Sanlam, Old Mutual, Capital Alliance and Hollard) through one simple contact point.

We have been administering group risk benefits for 22 years and today, work with the leading employee benefit advisors in the country who have trusted us with thousands of their clients over the years.

At TSA we aim to make group risk assurance as simple as possible for intermediaries and as valuable as possible for their clients in as personal a manner as possible. If you would like a quote from us then just follow these simple steps:

Step 1 – Gather the necessary information

In order for us to run a quote we need the following information:

- Company info (name, industry and region)
- Full benefit structure
- Member data (name, ID number/date of birth, gender, salary and category)

For schemes of 400 or more members, claims experience is required. It is also helpful to see the benefits and rates for existing cover in the form of a quote, renewal document or monthly statement if possible.

Step 2 – Send it to us

Option 1 – Email it directly to our quotes team, Priya, Thembi, Serina, Ashvir or Cavin (priya@tichsmith.co.za; thembi@tichsmith.co.za; serina@tichsmith.co.za; ashvir@tichsmith.co.za or calvin@tichsmith.co.za).

Option 2 – Enter & upload it using our Online Quote Request Tool (tsaadmin.co.za/online-quote-request). Please note that this tool has a limited range of benefit options but will assist those who are unfamiliar with group risk benefits and it caters for 80% of structures.

Step 3 – Quotes and TSA Cost Summary sent to you

You will receive up to four quotes and a TSA Cost Summary back within 48 hours for standard quotes.

Experience rated schemes or schemes with non-standard benefit structures would need to be referred to the insurers and these will be sent back to you within the industry standard 5 days.

If you have any further questions that you would like to ask though, please do not hesitate to contact the Quotes team at head office on (031) 561 1044.